

ALBUQUERQUE JOURNAL

BUSINESS OUTLOOK

Monday, March 30, 2020



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ON THE COVER

Paulie Gonzales, manager of M'Tucci's 25, air-bumps with server Shawn Both after Both and bartender Michael Berry picked up bread to go along with two meals. Both and Berry have been furloughed amid economic pressures presented by COVID-19 and efforts to contain it.

Photo by **JIM THOMPSON**
of the Journal

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QBID charity proviso poorly written

ON THE MONEY



Jim Hamill

I have written several columns on the 20% “qualified” business income deduction, or QBID.

This deduction first appeared in 2018 tax filings.

I have also noted, rather grumpily at times, that Congress did a monumentally bad job of writing this provision. This is not the first example of bad draftsmanship, but I think many tax practitioners will agree with me that this one was especially bad.

The Treasury Department deserves a lot of credit for working to clarify many of the problems with the statute. Treasury does this by regulation, and the final regulations were issued in January 2019 (with a little bit of

tweaking in February 2019).

Treasury regulations, just like the law itself, have authoritative weight. Tax practitioners must follow the regulations or disclose on a tax return that they have not followed the regulations.

Instructions to IRS forms have no authoritative weight. Many taxpayers do not know this. In a perfect world, or even a pretty good world, the IRS form instructions would be right in line with the statute or the regulations and the distinction in authority would not matter.

The QBID is reported on IRS Form 8995 (there is also a “short” variation of this form). The instructions to this form say that the QBID must be reduced if the taxpayer has made charitable contributions from the business that earned the qualified income.

Now, just like in Citizen Kane, we will go back and find out the details. The QBID, by regulation, is available for net income of a business. This means that the income must be reduced by all tax deductions “attributable” to that business. Then 20% of that reduced amount is the QBID.

Most business-related deductions are allowed by Section 162 of the tax code. Some other deductions are allowed by a different code section, but still allowed only if a business is being conducted.

The regulations say that income qualified for the new deduction must be reduced by contributions to a qualified retirement plan if the business income is the source of those allowed contributions.

The same is true for the self-employed health insurance deduction. Self-employed people pay a tax on their business income that replaces the Social Security taxes an employee and his or her employer pay. The law allows a deduction for one-half of this self-employment tax. Qualified income must also be reduced by this deduction.

Some tax practitioners argued that none of the above-referenced deductions should reduce the QBID. I believe they were wrong, and so did the Treasury regulations. The point cannot now be argued.

Over a year ago, Treasury said that it and the IRS, “decline

to address” whether other deductions would reduce the QBID. These other deductions included state and local taxes paid on the business income, interest paid to acquire an interest in the business, and business expenses paid by a partner on behalf of the partnership.

If Treasury wanted to address any of these items, it should have done so in the regulations. This would be an authoritative statement of the law.

When charitable contributions are made by a partnership or an S corporation, each owner reports his or her share on their personal tax return. They report this as an itemized deduction because charitable contributions made by any taxpayer other than a “regular” corporation are personal deductions.

Charitable contributions may be deducted if you itemize deductions. This is so even if you are not in a business. So charitable contribution deductions are not “attributable to a trade or business.” A lawyer might tell you that this is “black

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AlbuquerqueJournal

**CORONAVIRUS IN
NEW MEXICO**

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NM businesses step up in tough times

Grants for aid groups, meals for idled workers

BY GABRIELLE PORTER
JOURNAL BUSINESS EDITOR

“**A**nguishing.” That’s the first word M’tucci’s Restaurants President John Haas uses to describe what it was like for him and other company leaders to furlough about 200 employees amid fallout from the new coronavirus.

“It’s literally the worst possible thing that could happen,” Haas said.

Haas and M’tucci’s are not alone. Strict measures designed to slow the spread of COVID-19 have had a devastating effect on New Mexico’s business community and workforce. Restaurants and bars, forced to adapt to the closing of their dining rooms, are trying to find ways to subsist on takeout orders and delivery alone. Other businesses are figuring out whether they have what it takes to run on remote work. Meanwhile, thousands of New Mexicans are suddenly finding themselves unemployed or furloughed.

Under the extraordinary circumstances, it would be tough to expect that businesses would step up their charitable giving.

But it’s happening more than you might think.

There are the big guys, so to speak — the Thornburg Foundation is offering \$240,000 in grants to Albuquerque- and Santa Fe-area nonprofits that serve vulnerable populations affected by the coronavirus pandemic, while the PNM Resources Foundation is giving away \$200,000 to nonprofits with programs aimed at increasing community safety. The New Mexico Gas Co. has donated \$150,000 to the New Mexico Association of Food Banks. The Emergency Action Fund, which was set up by the Albuquerque Community Foundation and United Way of Central New Mexico to fund local nonprofits, had raised \$300,000 by Wednesday, with corporate gifts from Wells Fargo, Sandia National Laboratories, Bank of America, Nusenda, U.S. Eagle and Public Service Company of New Mexico. National waste management company Veolia North America donated 2,000 surgical masks to



JIM THOMPSON/JOURNAL

Above, Paulie Gonzales, manager of M’tucci’s 25, hands a loaf of bread to go along with two meals to Keith Parker, a cook who was furloughed from the restaurant. At right, Gonzales gets two meals for furloughed server Stephanie DeJesus and her son, Eric, on Wednesday.

Albuquerque area hospitals.

But it’s not just the corporate giants and major utilities lending a hand.

Take M’tucci’s, for example. The restaurant group is trying to support its own by giving away more than 200 meals each day to furloughed employees and their immediate families, as well as by donating all



See **NM BUSINESSES** >> 4



Pizza 9 has donated over 50,000 gift certificates to students for a free personal-size cheese or pepperoni pizza across New Mexico amid a statewide school closure.

NM businesses step up in tough times

From **PAGE 3**

carryout tips to the furloughed workers.

Then there's Pizza 9, which has donated gift certificates for more than 50,000 personal-size pizzas to school districts around the state to distribute to students — a gift that got an assist from The Printers Press Inc., an Albuquerque company that waived printing expenses on the rush order of certificates.

Terri Cole, president and CEO of the Greater Albuquerque Chamber of Commerce, said the organization gave hospitals 250 N95 masks donated by businesses in the construction sector — 200 from B&D Industries and 50 from Southwest Abatement. Jaynes Corp. and American National Insulation donated another 250 masks.

Earlier this month, when closure seemed imminent for many, other restaurants chose to donate their perishables rather than let the food go to waste, said Carol Wight, CEO of the New Mexico Restaurant Association.

David Romero, owner of Frost Gelato at Uptown, was one. Romero gave away all the freshly prepared gelato and other products in his store March 20, and donated fresh fruit and nearly 100 gallons of milk to local hospitals and first responders.

Even at the individual level, business leaders are stepping up, said Leadership New Mexico President Patty Komko, pointing to Red River real estate broker and Leadership New Mexico alumnus Rob Swan, who offered on social media March 21 to help anyone in the Red River or Questa areas worried about food availability connect with local whole animal sources.

Swan, who offered to help butcher and process animals at no cost, said Wednesday that he doesn't think anybody is going hungry as a result of COVID-19.

"(But) when your freezer's full of meat, it's one thing less to worry about," he said.

Twisters and Circle K are offering free coffee to health care workers and first responders. El Patron staff



ADOLPHE PIERRE-LOUIS/JOURNAL

Aishawn Whitaker, 14, gets a free personal-size pepperoni pie from Pizza 9 server Joslyn Pinera on Tuesday in Albuquerque. The pizza company has donated more than 50,000 gift certificates to students across New Mexico amid a statewide school closure.



COURTESY DANIEL ROMERO

A line of customers waits outside Frost Gelato at Uptown on March 20 for gelato the store gave away to clear its perishables. The store is now closed in response to restrictions intended to curb the spread of COVID-19, but franchise owner Daniel Romero said he hopes to reopen soon for carryout only.

visited local emergency rooms to give away about 200 burritos to ER workers. And Steve Echols of the nonprofit Wings for Life International is giving away refurbished bicycles for kids and adults who want to exercise while stuck at and near their homes.

The list goes on, and on, and on.

Albuquerque Hispano Chamber of Commerce CEO Ernie C'deBaca said what's so notable about these and other efforts is the very grim future facing New Mexico business owners — particularly those

PITCH IN

Some business-driven efforts to combat the effects of COVID-19 include:

The Serving NM fund, offering financial assistance to restaurant and hospitality workers facing unanticipated hardship. Details at nmrestaurants.org.

The Emergency Action Fund Details supports nonprofit organizations struggling with lost and nonrecoverable revenue expenses due to COVID-19 at uwcnm.org/EmergencyFund.

The Greater Albuquerque Chamber of Commerce is seeking donations of N95 masks from the construction sector to donate to local hospitals.

who own smaller companies.

"These are the ones that really make you feel good about people," C'deBaca said. "In all reality, they're facing very difficult decisions on their own."

Be direct to get past stigma of brother's crime

DALE & J.T. TALK JOBS



Dale Dauten & Jeanine J.T. O'Donnell

Dear J.T. & Dale: My brother committed a crime and has gone to jail. We live in a small town, and everybody knows what he did, as it affected the town. Now I am having

difficulty finding a job. I am definitely paying for his sins. I don't have the money to move to another town, and frankly, my parents need me. What can I do to get people to give me a chance? — Luciane

DALE: Living as we do in the Time of No Time, everything gets accelerated. Now, your small town is reveling in feeling righteous and superior to your brother and, sadly, to your family. But that pendulum could swing back abruptly to sympathy if you can give

it a nudge. The town needs to know you hate what your brother did and that on top of the heartbreak of having lived through his imprisonment, you're now being unjustly punished for his mistake. So I'd suggest contacting a reporter at the local paper and pitching your story. This will wake people up to the unfairness of your situation and might even yield job offers.

J.T.: There is a less public version that might work even better. Start by identifying five people in the town you most respect

and admire — business owners who have become pillars of the community. I would then reach out and see if they would take a meeting with you and let them know that you are seeking their advice. Explain to them why you admire them and why they are one of five people on your list. Ask them for guidance on how they believe you can get the town to see that you are not like your brother and how important it is that you get a job. Hopefully, these individuals will

recognize that they didn't get where they are today without making some mistakes. Let's also hope they see the value in helping you move on to a new job and separating yourself from these unfortunate events.

Dear J.T. & Dale: I am a manager of a small smoothie shop. The owner came to me and said that the business wasn't making enough money and he had to take me off salary. I'm now hourly, and he told

me I now had to split the tips with the rest of the wait staff. They are all angry because that drops the money they make. They are taking it out on me, but this wasn't my fault. What should I do? — Carson

J.T.: First, I would go to your boss and ask if he can explain to the rest of the staff what has happened. It shouldn't have been your responsibility to explain that to them. Second, I would also ask your boss

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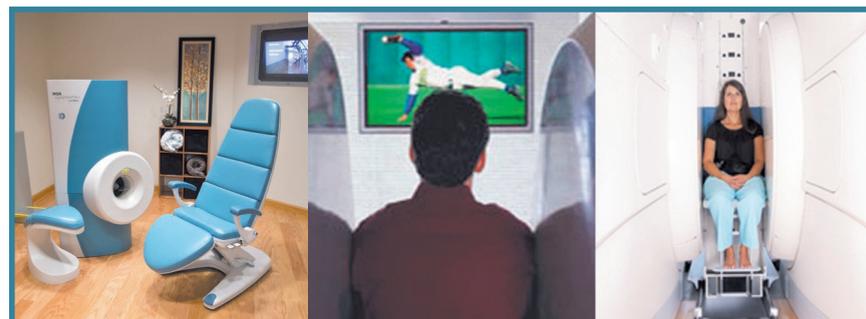
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JOURNAL STAFF REPORTS

Flying 40 postpones June awards event

A prominent New Mexico organization that honors local tech companies has decided to postpone its summer program due to concerns about the spread of the new coronavirus.

The New Mexico Technology Flying 40 program, which honors fast-growing technology companies based in New Mexico, has postponed its summer event.

Roberta Eads, event manager for Flying 40, told the Journal that the organization is planning to delay its event on June 10 until August or September. The organization will rework its project timeline once a date has been set, Eads wrote in an email.

The Flying 40 application, along with a list of eligibility criteria, will continue to be available on Flying 40's event website for companies to apply in the meantime.

The Journal is a media sponsor of the event.

NMRA, NMHA debut open restaurant site

New Mexicans looking for restaurant options amid

coronavirus restrictions can visit whatsopennm.com for a regularly updated list of eateries offering take-out and delivery services in their area.

The website, a joint effort between the New Mexico Restaurant Association and the New Mexico Hospitality Association, also offers restaurateurs a way to submit their own shops' details.

NMRA is also collecting data on the impact the virus has had on restaurants via a survey that's accessible at nmrestaurants.org or at its Facebook page. Restaurant owners can also email information to communication@nmrestaurants.org.

AED president to retire this summer

Gary Tonjes, president of Albuquerque Economic Development, announced his retirement from the organization Wednesday.

In a letter to investors, Tonjes wrote that he delayed the announcement because AED is working with developers on a couple of large projects that metro Albuquerque remains in contention for, and he didn't want his retirement to become a distraction.

Additionally, he wrote that he delayed his retirement from the end of June until the end of July because of the ongoing coronavirus pandemic and its impact on work-related travel.

In the letter, Tonjes wrote that he has worked for AED for 25 years, and added that he's grateful for the opportunity to represent the organization.

"AED will thrive in the future because of its members, its volunteer leadership, and its phenomenal staff," Tonjes wrote.

In the coming weeks, AED's board of directors will share more information about the organization's succession plan.

Methane emissions plan draft expected

Two New Mexico departments reportedly plan to release draft regulations for reducing methane emissions from the oil and gas sectors later this year.

The Farmington Daily Times reports the New Mexico Environment Department and Energy, Minerals and the Natural Resources Department has wrapped up its information gathering phase, which included public meetings and the Methane

Advisory Panel.

It now is starting on second phase, which is developing the draft rules.

The Methane Advisory Panel's report focused largely on technology that could help reduce emissions and includes information about how expensive that technology would be to implement.

Labor hosts dialogue on paid-leave law

The U.S. Department of Labor is hosting a national online dialogue for employers and workers on the federal Families First Coronavirus Response Act.

The federal law, which requires certain employers to provide paid family, medical and sick leave in response to the coronavirus pandemic, was signed into law by President Donald Trump on March 18.

The online dialogue, which will run through Sunday, is designed to allow members of the public to help shape the development of assistance materials and outreach strategies related to the implementation of the law, according to a news release from the labor department.

The Labor Department's Wage and Hour Division will use the

responses to develop resources and tools for employers and workers, according to the release.

Those interested in participating may register at <https://ffcra.ideascale.com/a/register>.

Navajo Nation workers join union

A group of telecommunications workers on the Navajo Nation have voted to unionize.

The Communications Workers of America, the largest communications labor union in the country, announced on Wednesday that Frontier Communications telephone workers on the Navajo Nation have joined the union. The workers were concerned about the uncertainty and volatility of their industry, according to a news release from the labor union.

The agreement covers 11 workers who live in New Mexico, 24 who live in Arizona and one who lives in Colorado, according to Joe Gosiger, a representative from CWA.

Frontier Communications serves primarily rural communities across the United States.

Moving on may be best option

From PAGE 5

what it is going to take financially for you to go back to a management salary so that the wait staff can all make their tips again. If everyone understood what needs to happen, they would all have a vested interest in trying to get there. Lastly, if he says there is nothing that can be done and doesn't want to try to help you get back to that level, I would start looking for a new role. Don't quit your job (because it's much harder to find a new job when you are unemployed), but at least you could look for a new management role and know that you tried to do everything to get things back on track at your current employer.

DALE: All good advice, although the best of that advice is simply to start looking for a

new job. Your career progress rides atop the progress of the organization where you work. If you manage a store or restaurant for a thriving company, one that's opening new locations and entering new territories, you get many opportunities for promotions, not to mention bonuses or stock options. You can't have a big career in a small shop, especially one that's shrinking. Make the move now and get yourself many chances for something better.

Jeanine "J.T." Tanner O'Donnell is a career coach and the founder of the leading career site www.workitdaily.com. Dale Dauten is founder of The Innovators' Lab and author of a novel about H.R., "The Weary Optimist." Please visit them at jtanddale.com, where you can send questions via email, or write to them in care of King Features Syndicate, 628 Virginia Dr., Orlando, FL 32803. © 2020 by King Features Syndicate, Inc.

QBID instructions on charity deductions wrong

From PAGE 2

letter law."

The IRS Form 8995 instructions say, in computing QBID, "you must consider all items that are related to the trade or business. This includes ... charitable contributions." The QBID is not claimed by regular corporations. So the IRS is referring to an individual, estate or trust that makes charitable gifts.

The instructions say these charitable contributions "are

related to the trade or business."

If so, I need to go back to tax accounting school. And I need to sit in the principal's office, because I will be a troublemaker.

The instructions on charitable contributions are wrong. The instructions are also not authoritative.

I would not follow them.

James R. Hamill is the Director of Tax Practice at Reynolds, Hix & Co. in Albuquerque. He can be reached at jimhamill@rhocopa.com.



COURTESY OF LEADERSHIP NEW MEXICO

Leadership New Mexico alumni and guests pose in front of the Spaceport America hangar in Truth or Consequences in February.

NM leaders and the brink of space

Spaceport America tour educates Leadership New Mexico alumni on state's potential

BY STEPHEN HAMWAY
JOURNAL STAFF WRITER

Despite living less than 100 miles from Spaceport America as the crow flies, Alamogordo resident Bob Pattillo had never seen the distinctive, copper-colored hangar facility that marks the nation's first purpose-built commercial spaceport.

But after an all-day visit in February that featured a tour of Virgin Galactic's facility, highlighted by

the recent arrival of the spaceship Unity, and presentations from several heavy-hitters within New Mexico's burgeoning space industry, Pattillo said he came away with a newfound respect for the work being done 100 miles to the west.

"I had no idea how many things they were doing here," Pattillo said.

The tour was part of Leadership New Mexico's alumni program, aimed at continuing to educate business leaders across the state even after they've graduated from the organization's core

program.

In keeping with the goals of the program, Pattillo and other members of the approximately 40 Leadership New Mexico alumni said they left with a better understanding of Spaceport America's estimated \$950 million impact on New Mexico's economy.

"The idea that we have a facility like this in southern New Mexico is pretty impressive," said Rob Nelson, alumni program chair for Leadership New Mexico.

Patty Komko, president of

Leadership New Mexico, said 2020 marks the 25th year for the nonprofit, which aims to facilitate and identify community leaders all over the state and give them the tools to understand the challenges and opportunities New Mexico faces.

Komko said the alumni program, one of four programs the organization offers, is entering its 20th year of operation, with around 1,800 graduates from 87 New Mexico communities.

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Leadership NM builds a better future

BY STEVE GRIEGO

CHAIRMAN OF THE BOARD, LEADERSHIP NEW MEXICO

BY PATTY KOMKO

PRESIDENT, LEADERSHIP NEW MEXICO



Steve Griego



Patty Komko

Leadership New Mexico is proud to introduce its Core Class of 2020: 41 leaders from 18 communities and a broad range of businesses and experiences.

The class is passionate about a common goal: to improve our state with well-informed and committed leaders. In this edition of the Business Outlook, the 24th Core Class shares their thoughts on leadership, the future of our state, and their Leadership New Mexico program experience.

Leadership New Mexico was founded in 1995 by a small group that strongly believed that New Mexico's future depends in large part upon the quality of leadership at all levels and all parts of the state. The result was

the creation of a nonpartisan, statewide organization dedicated to development of well-informed leaders.

In the subsequent 24 years, Leadership New Mexico has provided more than 1,750 business, community and government leaders with valuable insights and nonpartisan perspectives on New Mexico's opportunities and challenges.

Leadership New Mexico's four programs — the Core

Program, the Local Government Leadership Program, the Connect New Mexico Program and the Alumni Program — create a network of leaders and expands their knowledge of New Mexico's key issues, inspiring them to contribute to positive change in New Mexico. Issues addressed include education, health and human services, environment, water and natural resources, economic development, New Mexico state, local and tribal governments, crime and the judicial system, as well as leadership development.

The Core Program was established in 1996 for senior level leaders. The program consists of six sessions, each in a different community and region of New Mexico over the course of 10 months.

Each session features presentations by respected experts in their fields who

generously donate their time to share their knowledge and experiences.

The Local Government Leadership Program created in 2003 is for municipal and county officials, school board members, New Mexico National Guard members and regional councils of government. The program is a partnership with New Mexico Counties, the New Mexico Municipal League and the New Mexico School Board Association. The program provides knowledge needed to effectively and ethically undertake local government responsibilities. It meets for two 2½-day sessions.

Connect New Mexico, the "Next Generation of Leadership" Program that was introduced in 2007, is tailored to the needs of young professionals ages 25 to 40. The program combines elements of the Core

Program and Local Government Leadership Program to develop participants' leadership skills as well as a greater understanding of New Mexico's systems, strengths and challenges.

The Alumni Program launched in 2001 has steadily grown and evolved. Through Alumni or Lifetime Membership, graduates from all three Leadership New Mexico programs can continue their professional development and statewide networking through social and educational events across the state. In addition to the Alumni Program tour of the Spaceport in February, the program will host other events throughout the year including a tour of the Trinity Site at White Sands Missile Range, the Fall Leadership Update, and a Lifetime Member Balloon

See **GROUP** >> 12



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CLASS OF 2020

Participants in Leadership New Mexico's Core Program class this year were asked to respond to the following questions related to their experiences in the program:

- How do you define leadership?
- As a leader, who are you inspired by?
- What do you consider to be the top issue or concern facing New Mexico today, and why?
- What do you consider to be the state's top accomplishment in the past five years, and why?
- Describe in one sentence your vision for New Mexico.
- What has inspired you or been the highlight of your Leadership New Mexico experience so far?
- What specific skills/knowledge do you hope to gain from your participation in Leadership New Mexico?

Check out a selection of responses to learn more about this year's program participants.

MARTIN BRUEGGEMANN

Hydrometallurgical Operations Manager
Freeport-McMoRan Inc.
Bayard

Brueggemann believes nothing is more rewarding than helping other people succeed. He is "inspired by anyone in a leadership role who works to develop people and make them capable of more than they thought they could do." He considers New Mexico's strengths to be its national laboratories, military bases and private industry, as well as the climate and natural and renewable resources. Through Leadership New Mexico, Brueggemann says he has gained a better understanding of the challenges that the state faces and has joined a community working to make New Mexico better. He says of the community, "good relationships are critical in order for problems to be solved."



DALE ARMSTRONG

President and Chief Executive Officer
TLC Plumbing and Utility
Albuquerque

Armstrong is "inspired by people that have the opportunity to take the easy path but instead make an intentional decision to step up and create the biggest impact that they can on any challenge facing them." Leadership New Mexico has introduced him to many people who make that decision to step up. Armstrong's primary concern about New Mexico's future is a lack of long-term vision and leadership. He would like to see New Mexico as "the place that everyone can be proud to live and work." The intelligent, caring and hardworking people who participate in Leadership New Mexico inspire Armstrong to do more for the state.



RICK CHAVEZ

Manager RES
AECOM
Carlsbad

Drawing inspiration from his wife, an educator in New Mexico for the last 39 years, Chavez believes "leadership is the action of inspiring others to see their potential and being the best they can be." This likely drives his vision for New Mexico, which includes small towns revived and prospering. Visiting cities like Las Vegas during his time in Leadership New Mexico has only reiterated that vision. In order to see this vision through, Chavez is looking to the program to "improve leadership skills and learn what has been effective for other New Mexico leaders," so he can expand business opportunities and his community outreach throughout the state.



WEI-ANN BAY

Government Programs Medical Director
Blue Cross Blue Shield of New Mexico
Chief Medical Officer
Blue Cross Community Centennial Plan
Albuquerque

Bay believes New Mexico's strength lies in the high-tech industries found across the state. She is puzzled by the disparity between New Mexico's high ranking in the tech industry and its level of poverty and poor education. Her vision for the state includes engaging the industries' help to establish "resources to ensure a child's mental and physical health needs are comprehensively met, that there is equal access to arts and technology, and (that) hands-on learning and critical thinking are supported by schools and the community."



ERICH COLE

Asset Manager
M & R Trucking Inc.
Farmington

Cole believes "our strengths are the diversity of our citizens and quality land resources" and that when those are combined with innovation and talent, we can create great solutions for New Mexico. To Cole, some of the biggest areas in need of improvement are "the criminal justice system, the education system and health care." In order to achieve his vision of New Mexico being a world leader in energy innovation and production, he believes that our leaders must "set aside our agendas, and instead pool our collective ideas." Of his Leadership New Mexico experience and the leaders who have gone through the program before him, Cole says they have the tools and network to affect change.



FREDERICK BERMUDEZ

Communications Director
Sandia National Laboratories
Albuquerque

"Leadership is a never-ending journey of learning from others for self-improvement" says Bermudez, who is inspired by leaders who are eager and dedicated to learn no matter their position. Bermudez believes "because education is core to the success of our communities and economic vibrancy," New Mexico needs to focus on K-12 education. The highlights of his experience in the Leadership New Mexico Core Classic are those he has met in the program. He believes that they are not easily discouraged and nearly all have stories of perseverance and a true commitment to improve themselves and their organizations. Bermudez is excited to further discover how he can contribute the most effectively.



BRIAN D'ANDREA

President and Chief Executive Officer
TechSource Inc.
Los Alamos

D'Andrea believes that several core competencies define a leader, including "situational awareness and decision making, communication, empathy, trust and respect, guile and reflection." D'Andrea is inspired by George Washington, Dr. John Bedker, his high school football coach Stephen Magulick, and his father. His vision for New Mexico is that the state will "fully leverage high technology in New Mexico to provide opportunity for the next generation including infrastructure development and accepting risk." D'Andrea is grateful to Leadership New Mexico for the opportunity to increase his situational awareness of the state's needs and how his skills can help New Mexico.



NICK "NICO" DAYAN

**Chief Administrative Officer
TriCore Reference Laboratories
Albuquerque**

Mother Helen Dayan, a trustee and mayor pro-tem for the Village of Milan, inspires Dayan to lead with integrity, compassion and respect. He believes that in order to build on the strength of our diversity and unique culture, New Mexico must invest in education and employment opportunities. Dayan's vision for New Mexico is "to inspire and instill enormous pride in New Mexico that permeates every corner of the state." He sees his time in Leadership New Mexico as an opportunity to learn about the state so he can go forth and educate others on the opportunities New Mexico has to offer.



KEVIN EADES

**Executive Vice President
Molzen Corbin
Albuquerque**

According to Eades, "the opportunity to represent a group of individuals who all contribute towards a common vision" defines leadership. When trying to find inspiration from leaders, he looks to his team at Molzen Corbin, who fall within his concept of leadership. Eades hopes "to build lasting relationships while gaining further experience and education around the primary topics in our state," during his time in the Core Program. He really is New Mexico True, stating "pride in our state and culture," is one of the top accomplishments of New Mexico in the last five years. He would like to see New Mexico celebrating more of our achievements at the national level in the future.



MARY ERWIN

**Vice President and Chief Financial Officer
N3B-Newport News Nuclear/
BWXT
Los Alamos**

Erwin is "inspired by people who have a vision of something they want to do or who see a need in the community and take action." She believes "New Mexico's greatest strength is its natural resources and the quality of life those resources offer," reiterating the sunny weather should be a huge draw to companies. Erwin believes businesses can help improve our educational system, saying, "businesses must get involved with our schools and show our youth how education is important in helping them get good jobs." She plans to use her Leadership New Mexico experience to get involved in state-level areas of youth development and education.



HEATHER FORTNER

**Commercial and Employee Benefits Account Executive
Mountain West Insurance
Farmington**

Fortner is inspired by her father, Bill. She believes leadership reflects the creation of a statewide culture that empowers employees. Empowerment starts in the classroom, where children should be readied for the workforce, an area of education Fortner says New Mexico lacks. Fortner would like to see that "New Mexico has a healthy economic future with a source for continuous growth." Recent work in early childhood development is a great advancement, she says. On her experience in Leadership New Mexico, Fortner says, "I want to continue to learn about the different topics that Leadership New Mexico is educating me on and where I can get involved to help make a difference."



TODD FRIDLEY

**Vice President New Mexico Operations
PNM Resources Inc.
Albuquerque**

Inspired by the development and growth of others, Fridley says "it is rewarding to see others achieve growth — whether in their field of expertise or as leaders." When asked about the greatest strengths and assets of New Mexico, Fridley responded, "its people." While he identifies a weakness in the way New Mexico perceives the vulnerabilities around the state, he would like New Mexico to "operate from a position of strength and not weakness." Fridley says "it really does take all of us to build upon our strengths" for the state to operate that way because "there are so many opportunities that call for us to work together in order to accomplish our goals."



JOSHUA FRISTOE

**Chief Technology Officer
Kosh Solutions
Albuquerque**

Fristoe's experience in Leadership New Mexico inspires him to "learn more about other leaders in our state and how to work with them." He says "learning more about our state's accomplishments makes me proud to be a native New Mexican." For Fristoe, like many others, education in New Mexico is a big concern. He says, "many of our issues stem from a lack of quality education," and the concern is one that requires change from within the entire community of New Mexico. Leadership is the cornerstone of that change. Fristoe defines leadership as "inspiring or motivating change." Fristoe says growth of the film industry in New Mexico has been the biggest accomplishment in the last couple of years.



SHARON GARCIA

**Market President
Southwest Capital Bank
Las Vegas**

Garcia believes high standards of integrity are the cornerstone of good leadership. She tries to live by the saying "make us choose the harder right instead of the easier wrong." By marketing the cultural history of New Mexico, Garcia would like to see the state "empower every person, group and organization with the ability to achieve more." Since promotion of the culture of New Mexico has increased, Garcia says the tourism and film interest in the state has strengthened the state. Through her time in Leadership New Mexico, Garcia says she has "learned that the more voices are joined, the louder the voice becomes." This has encouraged her to get more involved in bringing growth to Las Vegas and the state.



STEVE GARCIA

**Business Development Director
Brycon Corp.
Albuquerque**

Garcia believes the values that make up a leader are loyalty, duty, respect, selfless service, honor, integrity and personal courage. While Garcia recognizes the film industry in New Mexico is a great accomplishment, he does not see this as the "be all end all" for New Mexico. Without a better education system New Mexico and its leaders here will not be able to reach maximum potential. "We can't be Silicon Valley if we can't even spell it," says Garcia. The connections Garcia has made in Leadership New Mexico make the issues of the state seem less daunting. He says "the collaboration amongst my classmates is invaluable as we soldier through the hard and challenging issues of our great state."



SIMON GOLDFINE

**Owner
Sierra Peaks Corp.
Albuquerque**

Goldfine believes New Mexico needs to start talking more about the state's strengths and successes than about its weaknesses and challenges. Goldfine is "inspired when groups of people come together and create something that is greater than the sum of the parts," and that work needs to be recognized. He says "that we have innovative, dedicated and functional people that are creating real change," and that needs to be the headline rather than the non-stop negativity based upon national rankings. By applying what he has learned in Leadership New Mexico, Goldfine says he can better lead his business and he has a better understanding of the challenges facing New Mexicans.



SAM HATCHELL

**Director of Quality and Leadership Development
Jaynes Corp.
Albuquerque**

Hatchell thinks leadership is about the influence you have with others that begins with the relationships you build with them. "The closer and healthier the relationship, the more influence you have, thus the more effective your leadership is with them." Hatchell says that the biggest issue in New Mexico is internal negative perception. Although he sometimes falls into the trap of that perception, entities like New Mexico True do a great job bragging about New Mexico. Bragging about and experiencing the gems of New Mexico has been a highlight of his time in Leadership New Mexico, including a visit to the War Eagles Air Museum and Fort Union National Monument.



MICHELLE HERNANDEZ

**Partner
Modrall Spering Law Firm
Albuquerque**

As a cancer survivor and a mother, Hernandez says that she has been able to recognize how precious life is and the importance of community in leadership. "New Mexico is an extraordinary place where you can live an extraordinary life," says Hernandez, a sentiment she believes can be recognized in the diversity of climate and people in New Mexico. She believes it can be improved because "we need to address New Mexico's issues like crime and education," while also "celebrating the things that make New Mexico a great place." Hernandez says she will apply her experiences in Leadership New Mexico to help others become aware of all the things the state has to offer.



DAMION JONES

**Deputy Director
27 SOFSS, Cannon Air Force Base
Cannon Air Force Base**

Inspired by those who took an oath to protect the Constitution of the United States, Jones says "leadership is a practice of work for those people who we serve." Jones strongly believes New Mexico's space flight growth is one of the state's greatest accomplishments in the last couple of years. He says the Spaceport in New Mexico and the presence of the U.S. Space Force here has "the ability to take the United States to the front of space travel," and New Mexico plays a huge role in that. Through Leadership New Mexico, Jones would like to gain perspective from around the state to bring back to his military community, adding, "we all share the same goals of wanting the best and we each have different paths of achieving it."

SRDAN (SERGE)
KALAJDZIC

**Architect
The Hartman + Majewski Design Group
Albuquerque**

Kalajdzic believes achieving positive outcomes as a leader is inspiring. His vision for New Mexico is to "strive for greater economic success, while preserving our clean environment and rich cultural heritage." With leadership and the diverse and open-minded population of New Mexico, he says there is no limit to what New Mexico can achieve. However, New Mexico as a whole needs to work on the lack of self-confidence in order to reach the new heights our state is capable of. By using relationships made in Leadership New Mexico, Kalajdzic believes he and his classmates can combine their knowledge to develop future leaders.



MELANIE LUCHAK

**Contract Management Support Officer
U.S. Army Garrison Resource Management
White Sands Missile Range**

Inspired by leadership and words of former Supreme Court Justice Sandra Day O'Connor, Luchak believes women can collectively overcome adversity, rise and do great things. She says "diversity brings opportunities to work together despite differences, allows individual and group expression, and brings better understanding and empathy to different cultures," which will in turn allow New Mexico to evolve and improve. Her vision for New Mexico is to empower residents "to strive for and achieve more." Luchak says the state needs better allocation of resources, better education and more job-training programs.



JAMES MALM

**Chancellor, Professor of Business
University of New Mexico-Gallup
Gallup**

"Leaders lead people." The simple definition expresses much about how Malm understands leadership. He believes without people, one cannot lead, as followers are a primary element of leading. His people-centric idea carries over into what Malm believes has been the highlight of his experience throughout Leadership New Mexico. He says he has appreciated his "esteemed classmates and deeply knowledgeable presenters." Through accomplishments like the state's investment in oil and gas, which has enriched the public good for all New Mexicans, Malm hopes to see New Mexico go "higher, further, faster" in the future. He hopes to increase his understanding of the "physical, fiscal and political geography" of the state.



KRISTA MCWILLIAMS

**Engineering Manager
LOGOS Resources II, LLC
Farmington**

McWilliams says "fearless leadership inspires me," naming many women in STEM who have been fearless and strong in pursuing and accomplishing their goals. She sees much of that fearlessness throughout the state, alongside New Mexico's cultural diversity and beauty. McWilliams recognizes the state's economy as a weakness that can be overcome by "empowering our students with education and encouraging entrepreneurship," and by building our economy. Of her time in Leadership New Mexico, McWilliams has recognized New Mexico's uniqueness and how to better position herself and the state for the future, saying she has gained "a sense of urgency in serving my community."



Leadership NM alumni tour Spaceport America

From **PAGE 7**

Nelson said other trips during this session include a tour of Electric Playhouse's new flagship location in southeast Albuquerque, as well as a trip to the ABQ BioPark to take a look at the recently constructed Penguin Chill exhibit.

Komko said the program works to identify places New Mexico residents don't always have access to, and Spaceport America has been a frequent destination since the facility broke ground in 2009.

"We want to present cutting-edge topics and issues, in the hope that not only will they learn at the event itself, but they learn from each other," Komko said.

The tour was designed not only to provide insight not only about Virgin Galactic, which is planning to conduct its first commercial launch from the spaceport later

this year, but also about New Mexico's wider space industry, which boasts dozens of companies all across the state.

Bill Gutman, vice president of aerospace operations at Spaceport America, told the tour group that the Land of Enchantment has a long history with air and space, dating back to Robert Goddard's research on rockets in the 1930s. However, Gutman said the industry has made significant progress in New Mexico over the last decade.

To date, Gutman said the site has seen more than 300 vertical rocket launches, ranging from student competitions to paying customers.

"All of us here can be proud of the fact that we're helping to put Americans back to the space station on American rockets, rather than Russian rockets," Gutman said.

Chris Lopez, director of site operations for

Spaceport America, said the spaceport has the potential to be a significant revenue generator for New Mexico as well. Lopez said Virgin Galactic now employs 150 people in New Mexico, with an average salary of around \$50,000. Overall, Spaceport America is projected to contribute \$956 million in direct, indirect and induced spending between 2016 and 2024.

"We have a rare opportunity in an emerging sector, where we can take more than our fair share of customers," Lopez said.

The tour began at Spaceport America's main terminal hangar facility, which is now Virgin Galactic's hub for commercial spaceflight operations. Jeremy Brown, lead designer for Virgin Galactic, discussed the company's additions to the hangar, which

See **LEADERSHIP >> 15**



COURTESY OF LEADERSHIP NEW MEXICO

Julianna Halvorson, right, Core Class of 2018 and Lanie Smith, left, Core Class of 2020, try out the G-shock simulator in the 4K Gallery at Spaceport America in February.

Group focuses on a better future

From **PAGE 8**

Fiesta Mass Ascension Breakfast.

The enduring value that Leadership New Mexico delivers to participants beyond their program experience is reflected in the organization's tremendous graduate involvement. Without the many active Leadership New Mexico graduates who donate their time to assist with programs and events, Leadership New Mexico would not be the unique organization it is today.

Further, over 260 graduates and others have become Lifetime members with a one-time gift to Leadership New Mexico's Endowment. Lifetime members receive additional benefits such as a networking breakfast at the Albuquerque International Balloon Fiesta.

While the focus and content of each Leadership New Mexico program differs, the organization's primary goal remains constant: to improve our state with well-informed leaders. Graduates return

to their businesses and communities to share their new knowledge and insights.

They also become part of a statewide network of informed and dedicated leaders that put their insights to action. Our graduates have a profound impact on the state and are building a stronger future for all of us through their leadership.

Patty Komko is a co-founder of Leadership New Mexico. She and Steve Griego are both lifetime members.



Congratulates

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Class of 2020!



Sharon Garcia
Market President, SVP

Community • Accountability • Relationships • Entrepreneurial Spirit

MARCUS MIMS

**Principal
CliftonLarsonAllen, LLC
Albuquerque**

Mims says gaining “a deeper understanding of the issues that affect the people” is one of his main goals in his time with Leadership New Mexico. He says the top issues of education, crime and economic development are so interrelated that the state cannot just focus on or choose one. To him, leadership is inspiring and motivating people toward a common goal. His vision for New Mexico is “to see the state take advantage of its tremendous resources to improve education and bring more jobs to the state,” including jobs like those oil production across New Mexico has brought. Mims believe the jobs and revenue from that production are great accomplishments for New Mexico.



MARK PEARCY

**National TRU Program Manager
Nuclear Waste Partnership LLC
Carlsbad**

Pearcy defines leadership as influence. Citing John McCain as an inspiration, he sees being a leader as serving and influencing others. His vision for New Mexico is “slow, sustained population growth that brings in new jobs and industry that will support multiple generations in the future.” Percy says health care and education are the two biggest factors influencing the lack of growth in New Mexico. He hopes to use his time in Leadership New Mexico to learn “how best to become involved, to effect changes at the local and state levels to better share resources,” something other leaders across the state in the program can help with. He has also enjoyed seeing the hidden gems of New Mexico.



DEAN MINIACCI

**Director of Non-Gaming
Operations
Zia Park Casino
Hobbs**

Miniacci believes in a sense of community and service to others. He “chooses to be positive about life and embrace the opportunities and find ways to uphold the values that people really care about.” Miniacci identifies education as a major issue in New Mexico, one that “we need to invest in ... every step of the way.” By doing so, he believes New Mexico can increase one of its biggest assets, the energy production sector. “It would be great to focus more on training and education to develop the skill sets needed to be successful in this field,” says Miniacci, on educating for energy production in the future. He believes New Mexico has great resources that need to be protected.



SHAWN POWELL

**President
Eastern New Mexico
University-Roswell
Roswell**

Powell makes note of the New Mexico state pledge when speaking about the state’s strengths. “New Mexico’s state pledge includes the statement ‘the Zia symbol of perfect friendship among united cultures,’” and adds the diversity of the state is what makes New Mexico prosperous. His vision for New Mexico is that it will “be the Land of Enchantment for all citizens,” achievable through workforce development and industry growth, which he sees through growth and development on his campus in Roswell. “Continuing to learn about the state and its different communities” has been Powell’s favorite part of his Leadership New Mexico experience.



DANNY MONETTE

**County Manager
Valencia County
Los Lunas**

Qualities that come to Monette’s mind when discussing “leadership” include good listening skills, trustworthiness, dependability, authenticity, approachability, ability to stay engaged, good communication and willingness to empower others. Most important among those is the mindset that “as leaders we are always learning.” Monette’s experience with Leadership New Mexico has given him the opportunity to learn from other leaders from around the state. He says that “as a collective group we discuss those issues and get each other’s perspective on how we are dealing with those issues,” and he enjoys what others in the class bring to New Mexico that it can be proud of.



BENJAMIN L. RAWSON

**Vice President and General
Manager
Rawson Inc. Builders Supply
Las Cruces**

A goal-oriented leader, Rawson is inspired by the “doers” in a community, who “actually take action to make our state a better place.” His vision for New Mexico is “a state where culture meets opportunity.” To achieve that vision New Mexico will need to overcome two concerns the state faces, poverty and economic development. He believes that “promoting economic development is the way the government can allow a path out of poverty.” During his time in Leadership New Mexico, Rawson has been inspired by time spent “exploring the rich history of different areas of our great state,” and has been grateful to foster connections with leaders around the state.



KENT MOSBRUCKER

**Vice President of Finance
Presbyterian Medical Services
Inc.
Santa Fe**

Mosbrucker has no problem being the type of leader that takes unwanted tasks and improves processes to make the day-to-day lives of his employees better. It’s all about a team mentality that inspires him. Mosbrucker sees great strengths in New Mexico after only living here for two years. He says that “New Mexico has potential to be an unknown Silicon Valley,” when speaking of the future he envisions for the state. Mosbrucker says that if you are looking, “clean air, 300 days of sunshine, snow if you want it,” anyone can move to New Mexico and find an improved quality of life.



STEVE RENFRO

**Program Director
Los Alamos National Laboratory
Los Alamos**

Renfro says, “I have been inspired by those leaders that believe coaching or mentoring to be the best path to the best performance,” so people can develop their full capability. Renfro has noticed many here in New Mexico have been able to develop those capabilities in “pockets of excellence” found around the state. New Mexico’s unique and diverse culture inspires his vision for the state. That vision is centered on seeing that “New Mexico can thrive in a creative, innovative environment, capturing our unique culture and our diverse population.” In order to recognize this vision, he says the state needs to drive “education, workforce development, and ultimately create our own jobs through innovation.”



RYAN RILEY

**Government Relations Director
Laguna Development Corp.
Casa Blanca**

Riley has a strong theme of community throughout his thoughts on leadership. His community starts with his family, which he believes is a key component and without whom, "it would be impossible to carry out my duties for work, community duties and personal life." He recognizes education as a top concern in New Mexico and says better education would be "the building block for all that New Mexico aspires to be, to develop and to accomplish." His experiences in Leadership New Mexico such as the orientation high ropes course allowed Riley to build trust and camaraderie with his classmates. Riley says he is working on building his community and network through the connections made with classmates.



BILL SMITH

**President and Chief Executive Officer
Santa Fe Community Foundation
Santa Fe**

The culture and tradition of New Mexico has shaped Smith's concept of leadership. He believes those aspects remind him to "model and listen with humility to the wisdom of our people and to then use that inspiration and act boldly to strengthen our places." One of the biggest strengths of New Mexico is the landscape and beauty of the state, which he says must be protected during the state's economic endeavors so future generations may also enjoy the beauty and prosper from it. While protecting the state's assets, Smith reasons that New Mexico also needs to overcome its challenges by shifting focus: "We need a mind shift that builds from our strengths."



LOUIS C. SALAZAR

**Senior Regulatory Advocate-New Mexico
ConocoPhillips Co.
Santa Fe**

Salazar considers "New Mexico's strengths to be our people, culture, climate, small-town feel and desire to be the best." He believes the people of New Mexico are the state's biggest asset and all-around education is the key to success for the state. "Educated communities are powerful communities," is a sentiment he echoes when talking about spreading news about the positive things happening in the state so people are not just focusing on the negatives. Salazar's vision for New Mexico is "leading in education, economic prosperity, a healthy environment and vibrant communities." He plans to use his Leadership New Mexico experience to realize his vision for the state.



LANIE SMITH

**Vice President and BSA/CRA/
Compliance Officer CCBCO, CBAP
Pioneer Bank
Roswell**

Smith has a very clear idea on how she defines leadership: "leading by example." She believes a leader should never ask someone to do something they would never do and they must stick to their word. Smith has a unique perspective on issues facing the state, citing crime and bullying in school as her top concerns. Those both relate to the lack of quality education in New Mexico, for which her vision "is to raise our education level to rank in the top 20% to give our children better opportunities." Smith says, "Leadership New Mexico has opened my eyes to the many things that New Mexico has to offer, including industry and tourism," things she hopes to show her son.



RAYMOND SANCHEZ

**Vice President of Operations
New Mexico Gas Co.
Albuquerque**

Sanchez takes pride in New Mexico's ability to recruit top companies to relocate here, stating that "these corporate additions to our state will make large economic and social impacts." Like many others though, he recognizes a need for better education in New Mexico, saying "we have to prepare our young people with the best opportunities." His vision for New Mexico is to retain and recruit local New Mexicans to stay in the state to work at industry-leading organizations. Sanchez says he is inspired by those who build a team atmosphere, something he has experienced throughout his time in Leadership New Mexico. He says of the involvement, "these leaders in their respective organizations are truly outstanding people."



JOHN STROUD

**President
JB Henderson Construction Co.
Albuquerque**

Inspired by JB Henderson CEO Mark Henderson, Stroud says a "lead with heart" approach has worked for the company and its leadership. When it comes to the greatest challenge New Mexico faces, Stroud believes that "our biggest challenge is to leverage our strengths and find ways to keep more of our New Mexico youth in the state." He says by leveraging its strengths, the state will see the most growth and adds the state and its leaders must "find new strengths and ways to bring additional industries and opportunities to New Mexico." Stroud says that "to date, my Leadership New Mexico experience has provided a 360-degree view of our state."



ALLISON K. SMITH

**Owner and Consultant
Kuper, Smith & Associates/
Roadrunner Capitol Reports
Las Cruces**

Smith is inspired and motivated by those who motivate others and think outside the box. Smith sees New Mexico as "a unique and vibrant state where we have pride in our people, our landscape and our economic opportunities." She recognizes all three as factors in the state's top accomplishments over the past few years, which to her include "the Spaceport, economic development at our southern border and the New Mexico True campaign." Smith says these things are putting New Mexico on the map. From her time in the Core Class, Smith hopes to "have a greater appreciation for the various aspects of our state, from the great work being done here to the people who make it happen."



VINCE TYSON

**Chief Operating Officer
Plateau Telecommunications
Clovis**

Tyson believes that leadership can come from any level of an organization and "leadership is not reserved for the top echelons of a company." He says the leaders who can follow as well as lead are those who inspire him. Tyson's vision for New Mexico is for the state "to be a place where people love to live and work," achieved through the work of leaders in the state. From his experience in Leadership New Mexico, Tyson would like to learn more about the different business landscapes across the state. He would "like to have a broader view of the New Mexico business environment and issues affecting New Mexico," which is probably why he has enjoyed traveling across the state.



GEORGE VESCOVO

**President
Vescovo Toyota
Las Cruces**

Vescovo considers “New Mexico’s strengths to be our people and our diverse cultural history.” Rather than seeing weaknesses in New Mexico, Vescovo prefers to see opportunities for improvement throughout the state, such as improving the economy to “make the state more competitive with surrounding states and the nation.” His vision for New Mexico includes becoming economically prosperous throughout the state, a vision he believes will come when the state invests in “economic and workforce development, job growth, infrastructure, education and health care.” Vescovo says that “Leadership New Mexico has helped develop my leadership skills, create meaningful connections.”



BEN WHITE

**District Manager, Southeast New Mexico
Wells Fargo
Tucumcari**

White is inspired by his family and strives to reach his goals for both his family and his colleagues. He hopes his time in Leadership New Mexico will give him an avenue to achieve more for those people in his life. He says, “I hope to be a better vocal leader in my community and share ideas that will help us grow and prosper.” White’s vision for New Mexico involves seeing “prosperity and growth in all areas of New Mexico,” something he thinks the New Mexico True campaign has done a great job doing. He says the campaign is one of the top accomplishments of the state in the past few years for its ability to attract “tourism, pride and an economic boost to New Mexico.”



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Leadership NM alumni get peek at state's future in space

From **PAGE 12**

converted a near-empty building into a futuristic gateway to space.

Brown said the company’s main gathering area, known as the Gaia Lounge, drew visual cues from the surrounding landscape, using earth tones and tiering to match the stark desert outside.

The highlight for many in attendance was seeing Unity, which became the first spacecraft at Spaceport America, after arriving just a week prior. Several “oohs” and “ahhs” were audible as the tour group entered the hangar and the spaceship came into view.

“I was thrilled to see the spacecraft, and to get a chance to understand their goals in terms of flight,” Nelson said after the tour.

Pete Nickolenko, who handles mission operations and special projects for Virgin Galactic, described the experience as the culmination of years of work.

“I’ve been waiting anxiously for this day that just arrived,” Nickolenko said.

The tour also had an opportunity to watch a sped-up simulation of a

commercial spaceflight from New Mexico, which offered a peek at the edge of space and the curve of the earth without the estimated \$250,000 cost of a ticket on the spaceship itself.

The visit also included presentations from Spaceport officials and New Space New Mexico, an organization attempting to help New Mexico’s space industry coalesce. It wrapped up with a tour of the facility’s unique fire suppression equipment.

A key theme throughout the tour was the importance of collaboration between all parts of the state. Lopez urged the business leaders in attendance to look at New Mexico’s space industry as a statewide issue, rather than one that only applies to certain regions or political affiliations.

“It’s not a partisan issue, it’s a business issue,” Lopez said.

Komko added that this approach also ties into Leadership New Mexico’s goal of helping business leaders all over the state connect and find ways to collaborate.

“It is so much easier to do business with people that you know,” Komko said. “It makes our state much smaller.”



COURTESY LEADERSHIP NEW MEXICO

Chris Lopez, director of site operations for Spaceport America, tells a Leadership New Mexico alumni group about the on-site fire department from inside the special-made fire engine at the spaceport’s Station 405.

Briefcase

Items for consideration for Briefcase should be typed and sent to Business Outlook, P.O. Drawer J, Albuquerque, N.M. 87103. They can also be e-mailed to tfeld@abqjournal.com.

PROMOTIONS

MEGAN DUNN DAVISON, PH.D., CCC-SLP/L, has been named **chief impact officer for United Way of Central New Mexico**.

Dunn Davison, a certified and licensed speech-language pathologist, was UWCNM's Director of Continuous Improvement and in her new position will lead the organization's collective impact efforts and programs. She has a bachelor's degree in speech/language pathology from Truman State University; a master's degree from Purdue University; and a doctorate in speech-language pathology with a focus on child development and family studies from Pennsylvania State University.



DUNN
DAVISON

ETC.

NOTAH BEGAY III has joined the board of directors of **Think New Mexico**, a nonpartisan, results-oriented think tank best known for its successful effort to repeal the state's food tax.

Begay (Navajo/San Felipe/Isleta Pueblo) was born and raised in Albuquerque, and earned a bachelor's degree in economics from Stanford

University. He went on to become a professional golfer and won four Professional Golf Association tournaments. Begay is the founder of the Notah Begay III Foundation, which works to reduce obesity and diabetes among Native American youth. Begay, as a board member, will advise Think New Mexico on the development and advocacy of its public policy reform initiatives.



BEGAY

WELCOME

GRANT TAYLOR has been appointed by the **CELab** board of directors to serve as its new **executive director**. Taylor came to Albuquerque four years ago from Hobbs, where he worked in economic development for several years and was the president and CEO of the Hobbs Chamber of Commerce for five years. Since leaving Hobbs, he has worked in public policy, focusing primarily on efforts to improve the state's business climate and economic development. He has a bachelor's degree in journalism and a master's degree in business administration, both from New Mexico State University, and is a graduate of the 96-hour Institute for Organization Management, a U.S. Chamber of Commerce Foundation program. Taylor is also currently studying to become a Certified Economic Developer, a credential designated by the International Economic Development Council.



TAYLOR

THE DEMOCRATIC PARTY OF NEW MEXICO has hired two new staff members: **Adam Gammill**, deputy data director, and **Cris Romero**, press and digital coordinator.

Gammill comes to DPNM from Maggie Toulouse Oliver's campaign for U.S. Senate, where he served as a finance assistant.

Romero joins DPNM from CWA Strategic Communications, where he was a junior account executive. He previously was a field organizer for the Arizona Democratic Party.

ELAINE SANCHEZ has been named the executive director of

Native American Professional Parent Resources Inc., a

501(c)(3) nonprofit organization located in Albuquerque. NAPPR offers four distinct programs that aim to strengthen both Native and non-Native children, families and communities, including early intervention, early head start (center and home-based services), tribal home visiting and the dental support center. Sanchez has early professional experience focused on dental hygiene education, patient care and research. Subsequently, her career has given rise to an affinity for the business aspects that support community public health. She has an associate degree in dental hygiene; a bachelor's degree in dental hygiene; and a master's degree in organizational learning and instructional technologies.



SANCHEZ

THE AMERICAN ADVERTISING FEDERATION - NEW MEXICO has announced the winners of its annual advertising awards which recognizes the best advertising from throughout New Mexico. This year's winners include:

■ **3 Advertising** won four Gold awards, 16 Silver awards, the "Advertising Works" award and won the Best of Show for their "See, Forty hour, Living, Escape" poster campaign, done for Sackwear.com.

■ **Esparza** won one Silver award and the "Ideas that Didn't Fly" award.

■ **RK Venture** received two Gold awards, six Silver awards and a Judge's choice award for their "This and That: Traffic Safety" ad done for the New Mexico Department of Transportation.

■ **CNM** won two Gold awards and a Judge's choice award for their "A Hero's Journey" ad.

■ **Xynergy Inc.** won four Gold awards and three Silver awards.

■ **Cunningham Production** took home a Judge's choice award for their ARCA employment ad.

■ The Student Best of Show award went to **The University of New Mexico** for its "Keep the Rio GRAND" ad.

■ The President's Award went to **Richard Holcomb** of CliffDweller Digital for his outstanding contribution to the advertising profession in New Mexico.

■ **ADDITIONAL WINNERS** included students from the **Southwest University of Visual Arts, Clear Channel Outdoor, The University of New Mexico, Cisneros Design Inc., Rudi Backart Design, Mya Kai Creative** and **Sunny505**.

Winners of the AAFNM American Advertising Awards-New Mexico will go on to the District competition. District winners are then eligible to compete in the ultimate competition, the national American Advertising Awards, presented every year in June by the American Advertising Federation.

NICOLE LAWE has joined the **Institute of American Indian Arts** as a **social media and content specialist** in IAIA's

marketing and communication department. She is an enrolled member of the Karuk Tribe of California. Lawe has an associate degree in liberal arts from Haskell Indian Nations University;

and a bachelor's degree in studio arts with an emphasis in photography from the Institute of American Indian Arts. Lawe previously worked at George R. R. Martin's Jean Cocteau Cinema in Santa Fe, as the assistant manager and ran the social media, curating art shows, managing the bar, and winning New Mexico Cocktails and Culture Culinary Festival's "Best Cocktail" 2016, "Best Cocktail Second Place" 2017, and "Best Cocktail" 2018 on behalf of the cinema. She also works with the New Mexico Cocktails and Culture Culinary Festival as the Art Show Curator, coordinating the art market in conjunction with festival events.



LAWE

On The Record

Court and government filings through the week ending March 27

NEW PATENTS

AWARDED MARCH 22

The **U.S. Air Force** has been assigned a patent (**10,591,871**) developed by three co-inventors for a “method of single shot imaging for correcting phase errors.” The co-inventors are **Casey J. Pellizzari**, Prattville, Ala., **Mark F. Spencer**, Albuquerque, and **Charles A. Bouman Jr.**, West Lafayette, Ind. (Filed Sept. 9, 2019)

Triad National Security, Los Alamos, has been assigned a patent (**10,587,402**) developed by five co-inventors for a “long-haul high rate quantum key distribution.” The co-inventors are **Jane E. Nordholt**, Los Alamos, **Richard J. Hughes**, Los Alamos, **Raymond T. Newell**, Los Alamos, **Charles G. Peterson**, Los Alamos, and **Rolando D. Somma**, Santa Fe. (Filed June 29, 2018)

National Technology and Engineering Solutions of Sandia, Albuquerque, has been assigned a patent (**10,586,997**) developed by three co-inventors for an “aqueous Na-ion redox flow battery with ceramic NaSiCON membrane.” The co-inventors are **David Ingersoll**, Albuquerque, **Ganesan Nagasubramanian**, Albuquerque, and **Eric Allcorn**, Albuquerque. (Filed Sept. 20, 2017)

Triad National Security, Los Alamos, and **Chevron USA**, San

ABOUT THE SECTION

The information provided in On the Record is gathered from a variety of sources for your use each week. The **bankruptcies** are from filings with the U.S. Bankruptcy Court in Albuquerque; **District Court filings** from state District Court in Bernalillo County; **new patents and federal contracts** are provided by Tribune News Service; **restaurant inspection reports** come from the city of Albuquerque; **money rates** are provided by the financial institutions that offer them; and **new business incorporations** are provided by the New Mexico Secretary of State's Office.

New Patents	17	Incorporations	18
Money Rates	17		

Ramon, Calif., have been assigned a patent (**10,585,069**) developed by three co-inventors for “detection, monitoring, and determination of location of changes in metallic structures using multimode acoustic signals.” The co-inventors are **Alp T. Findikoglu**, Santa Fe, **Dipen N. Sinha**, Los Alamos, and **Daniel R. Chapman**, Oakland, Calif. (Filed April 27, 2018)

AMO WaveFront Sciences, Albuquerque, has been assigned a patent (**10,583,039**) developed by eight co-inventors for a “method and system for eye measurements and cataract surgery planning using vector function derived from prior surgeries.” The co-inventors are **Thomas D. Raymond**, Edgewood, **Daniel R. Neal**, Tijeras, **Richard J. Copland**, Albuquerque, **Wei Xiong**, Albuquerque, **Paul Pulaski**, Albuquerque, **Stephen W. Farrer**, Albuquerque, **Carmen Canovas Vidal**, Groningen, The Netherlands, and **Daniel R. Hamrick**, Cedar Crest. (Filed Nov. 23, 2015)

Albuquerque, **Stephen W. Farrer**, Albuquerque, **Carmen Canovas Vidal**, Groningen, The Netherlands, and **Daniel R. Hamrick**, Cedar Crest. (Filed Nov. 23, 2015)

AMO WaveFront Sciences, Albuquerque, has been assigned a patent (**10,582,847**) developed by eight co-inventors for a “method and system for eye measurements and cataract surgery planning using vector function derived from prior surgeries.” The co-inventors are **Thomas D. Raymond**, Edgewood, **Daniel R. Neal**, Tijeras, **Richard J. Copland**, Albuquerque, **Wei Xiong**, Albuquerque, **Paul Pulaski**, Albuquerque, **Stephen W. Farrer**, Albuquerque, **Carmen Canovas Vidal**, Groningen, The Netherlands, and **Daniel R. Hamrick**, Cedar Crest. (Filed Nov. 23, 2015)

National Technology and Engineering Solutions of Sandia, Albuquerque, has been assigned a patent (**10,594,492**) by three co-inventors for “authenticating a printed

circuit board.” The co-inventors are **Nathan J. Edwards**, Colorado Springs, Colo., **Jason Hamlet**, Albuquerque, and **Mitchell Tyler Martin**, Albuquerque. (Filed June 16, 2017)

Unirac, Albuquerque, has been assigned a patent (**10,594,250**) by four co-inventors for a “hybrid solar panel mounting assembly.” The co-inventors are **Nathan Schuit**, Edgewood, **Jason Mayfield**, Albuquerque, **December Cowen**, Albuquerque, and **Darren Womacks**, Albuquerque. (Filed April 25, 2016)

National Technology and Engineering Solutions of Sandia, Albuquerque, has been assigned a patent (**10,591,582**) by three co-inventors for “co-notch and independent windowing to mitigate interference in SAR-based imagery.” The co-inventors are **Cameron Musgrove**, Albuquerque, **Robert Riley**, Albuquerque, and **James C. West**, Stillwater, Okla. (Filed Nov. 17, 2016)

STC.UNM, Albuquerque, has been assigned a patent (**10,591,491**) by four co-inventors for a “blood biomarker for early blood brain barrier disruption in ischemic stroke.” The co-inventors are **Ke Jian Liu**, Albuquerque, **Wenlan Liu**, Albuquerque, **Graham Timmins**, Albuquerque, and **Rong Pan**, Albuquerque. (Filed Jan. 30, 2019)

Aqua Research, Albuquerque, has been assigned a patent (**10,590,549**) by two co-inventors for a salt dissolver. The co-inventors are **Rodney E. Herrington**, Albuquerque, and **V. Gerald Grafe**, Corrales. (Filed June 12, 2016)

NMC, Los Alamos, and **Los Alamos National Security**, Los Alamos, have been assigned a patent (**10,590,398**) by three co-inventors for “productivity and bioproduct formation in phototropin knock/out mutants in microalgae.” The co-inventors are **Sangeeta Negi**, Los Alamos, **Richard Thomas Sayre**, Los Alamos, and **Shawn Robert Starkenburg**, Los Alamos. (Filed Dec. 4, 2017)

AgilVax, Albuquerque, has been assigned a patent (**10,588,953**) by five co-inventors for “compositions and methods related to xCT peptides.” The co-inventors are **Federica Cavallo**, Turin, Italy, **Stefania Lanzardo**, Turin, Italy, **Laura Conti**, Turin, Italy, **John P. O'Rourke**, Albuquerque, and **Federica Pericle**, Albuquerque. (Filed December 18, 2016)

SignalFox, Rio Rancho, has been assigned a patent (**10,587,352**) developed by **Shervin Kiannejad**, Brentwood, Calif., for a “wireless radio frequency instrumentation and adaptive network management system.”

(Filed July 16, 2018)

Skorpios Technologies, Albuquerque, has been assigned a patent (**10,587,255**) developed by five co-inventors for a “multi-level output driver with adjustable pre-distortion capability.” The co-inventors are **Andrew Bonthron**, Los Angeles, **Phuoc Nguyen**, Rosemead, Calif., **Viktor Novozhilov**, San Pedro, Calif., **Michael Nilsson**, Hermosa Beach, Calif., and **Wei-Min Kuo**, Redondo Beach, Calif. (Filed July 20, 2017)

National Technology and Engineering Solutions of Sandia, Albuquerque, has been assigned a patent (**10,590,477**) by four co-inventors for a “method and apparatus for purifying nucleic acids and performing polymerase chain reaction assays using an immiscible fluid.” The co-inventors are **Chung-Yan Koh**, Dublin, Calif., **Yooli Kim Light**, Pleasanton, Calif., **Matthew Ernest Piccini**, Belmont, Calif., and **Anup K. Singh**, Danville, Calif. (Filed Sept. 27, 2017)

MONEY RATES

All CDs are based on a \$1,000 minimum investment.

3-MONTH CDS

	APY
Main Bank.....	0.25%
Rio Grande CU.....	0.65%

APPLAUSE

From PAGE 16

THE GREATER ALBUQUERQUE ASSOCIATION OF REALTORS' 99th annual **GAAR Awards Gala**, held March 6, has announced the winners of the **GAAR Awards**. Nominees were chosen by their peers based on their 2019 contributions to the industry and community, as well as their production achievements. **THIS YEAR'S HONOREES** of the 99th GAAR Awards Gala are:

- 2019 REALTOR® of the Year: **Scott Dean**, RE/MAX SELECT.
- 2019 Doyle Pargin Lifetime Achievement Award: **John Lewinger**, Colliers International.
- 2019 Sales Manager of the Year: **Joe Gilmore**, Coldwell Banker Legacy.
- 2019 Salesperson of the Year: **Judy Wilson**, The Home Team of EXP Realty.
- 2019 Rookies of the Year: **Michelle Benton**, Coldwell Banker Legacy, and **Elizabeth Russo**, Coldwell Banker Legacy.

- 2019 GAAR Affiliate of the Year: **Christine Marin-Taylor**, Nusenda Credit Union.
- 2019 GAAR/Security Escrow Scholarship Winners: **Logan Bruere** and **Kelly Ruiz**.

UPS HAS ANNOUNCED four elite drivers from New Mexico are among 1,316 newly inducted worldwide into the **Circle of Honor**, an honorary organization for UPS drivers who have achieved 25 or more years of accident-free driving. New

Mexico boasts 48 Circle of Honor drivers with a combined 1,314 years of accident-free driving. **Jose Berrones** of Roswell is the state's senior-most safe driver, with 38 years of accident-free driving under his belt. There are 652 total full-time UPS drivers in New Mexico.

New Mexico drivers inducted this year to the **Circle of Honor** are **John Gonzales**, Albuquerque; **Paul Maestas**, Farmington; **Elivardo Ortega**, Albuquerque; and **Karl Whaley**, Albuquerque.

6-MONTH CDS

	APY
Main Bank.....	0.45%
Rio Grande CU.....	1.00%
Santa Fe FCU.....	0.75%
State Employees	
CU.....	0.75%

12-MONTH CDS

	APY
Main Bank.....	0.55%
Rio Grande CU.....	1.71%
Santa Fe FCU.....	0.95%
State Employees	
CU.....	1.45%

18-MONTH CDS

	APY
Main Bank.....	0.65%
Rio Grande CU.....	1.61%
Santa Fe FCU.....	1.05%

24-MONTH CDS

	APY
Main Bank.....	0.65%
Rio Grande CU.....	2.32%
Santa Fe FCU.....	1.15%
State Employees	
CU.....	2.25%

30-MONTH CDS

	APY
Main Bank.....	0.65%
Santa Fe FCU.....	1.25%

36-MONTH CDS

	APY
Main Bank.....	0.95%
Rio Grande CU.....	2.48%
Santa Fe FCU.....	1.40%
State Employees	
CU.....	2.35%

INCORPORATIONS

Creighton HH Cattle Company LLC.

Registered agent: Leslie Sue Creighton, 1688 S. Roosevelt Rd., Elida.

Very Good Technology LLC. Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Audio Savings Ltd. Co. Registered agent: Guillermo D. Jalil, 120 Madeira NE, Albuquerque.

G&L Creighton Properties LLC. Registered agent: Leslie Sue Creighton, 1688 S. Roosevelt Rd., Elida.

Phoenix Self-Directed Supports LLC. Registered agent: Raquel Guzman Vega, 10819 Argonite Dr. NW, Albuquerque.

7K Racing LLC. Registered agent: Joe Santoro, 71 Calle Hacienda, Santa Fe.

Keloma Biotech LLC.

Registered agent: Julia Kelliher, 199 Central Park Square, Los Alamos.

1st Stop Barber Shop LLC.

Registered agent: Anyssa Gurule, 2701 Merz Rd. SW, Albuquerque.

LDReyes Designs LLC.

Registered agent: Layla D. Reyes, 18 Rito Guicu, Santa Fe.

Shoofly 505 LLC.

Registered agent: Joanne Douglas, 6303 Indian School Rd. NE, Albuquerque.

DJ Lil Bzzz LLC.

Registered agent: Heather Coy, 968 Nambe Lp., Los Alamos.

Buckshot Royalties LLC.

Registered agent: Scott Curtis, 122 West Taylor, Hobbs.

Digital Founders Group LLC.

Registered agent: Marcus J. Conn, 1402 Main St. NW, Los Lunas.

Hogan Bi Besso LLC.

Registered agent: Dineh Benally, Mesa Farm Rd., Shiprock.

Montgomery DM LLC.

Registered agent: John Donald, 4501 Montgomery Blvd. NE, Albuquerque.

Smile Bright LLC.

Registered agent: Mallory Baker, 6144 Agate Ave. NW, Albuquerque.

Unique Solutions of America LLC.

Registered agent: Michael Elliott, 1801 Gibson Blvd., Apt. 1016, Albuquerque.

NM Youth Fitness LLC.

Registered agent: Jodi Medell, 255 Loma Entrada, Santa Fe.

Peachtree Casualty Insurance Company.

Registered agent: J. Brent Moore, 325 Paseo De Peralta, Santa Fe.

Rich-Third Condominium Assocation Inc.

Registered agent: Marion J. Craig, 601 W. Second St., Roswell.

Love Letters Tumblers and More LLC.

Registered agent: Joanne Letters, 11701 Phoenix Ave. NE, Albuquerque.

Potosi LLC. Registered agent: Alfred Reynoso, 3425 C Todos Santos St., Santa Fe.

Rd.runner Nursing Care LLC. Registered agent: Jennifer Keck, 4940 Corrales Rd., Ste. 150, Corrales.

Wheeler Peak**Management Inc.**

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

Reliable Care Transport LLC.

Registered agent: Jacob Reid, 18 Tranquilo Ln., Las Cruces.

4 A Appliance Repair LLC.

Registered agent: Angelo Ortiz, 4728 Limestone Dr. NE, Rio Rancho.

ODGarcia LLC.

Registered agent: Omar F. Garcia, 10 Pinon Ridge Rd., Tijeras.

Futuo The Times LLC.

Registered agent: Law 4 Small Business PC, 320 Gold Ave. SW, Albuquerque.

CNB Realty LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

AG Resource Management LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Island Oasis Frozen Cocktail Co. Inc.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

AgriFund LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Boys and Girls Club of Farmington.

Registered agent: Maria Rodman, 1925 Positive Way, Farmington.

Pure Bliss LLC.

Registered agent: Amanda Wilkins, 131 Rio Seco, Santa Fe.

Enchanted Inn LLC.

Registered agent: Claudia Marquez, 8613A Comanche Rd. NE, Albuquerque.

The Kmoney Experience LLC.

Registered agent: Casey Kevin Caldwell, 12716 Desert Marigold Ln. NE, Albuquerque.

Aviation Services Inc.

Registered agent: Dan Pick, 8500 Menaul Blvd., Albuquerque.

The Trainer LLC.

Registered agent: Judah Archuleta, 1435 Country Club Circle, Las Cruces.

Sandia Research Center LLC. Registered agent: Konstantin Borozdin, 11 Calle Del Caballo, Sandia

Park.

119 East Balboa Blvd LLC.

Registered agent: David A. Finlayson, 7301 Jefferson St. NE, Ste. F, Albuquerque.

South Mesa Storage LLC.

Registered agent: Klarissa Mckay, 10613 Easy St. NW, Albuquerque.

C & C Cuts LLC.

Registered agent: Clarence G. Singleton, 2331 Mountain Rd. NW, Albuquerque.

Future Endeavors Two Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

Sias Drywall LLC.

Registered agent: Francisco Sias, 4014 Glenn Dr. SE, Albuquerque.

Future Endeavors Five Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

Old Gringo Forge LLC.

Registered agent: United States Corporation Agents Inc., 4801 Lang Ave. NE, Albuquerque.

N1tro Games LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

Gabb Wireless Inc.

Registered agent: Cogency Global Inc., 1012 Marquez Pl., Ste. 106B, Santa Fe.

JustKeeping LLC.

Registered agent: Northwest Registered Agent Inc., 530-B Harkle Rd., Santa Fe.

6th Rent A Car LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Visionary Consulting LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Gardner Builders US LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Now Optics LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Kallie Dixon Law LLC.

Registered agent: Kallie Dixon, 320 Gold Ave. SW, Albuquerque.

Properties of Santa Fe Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

ACA Online Enterprises LLC.

Registered agent: Alicia Adkins, 711 Purple Aster Ave. SW, Los Lunas.

Import Exd. Export Evens Life LLC.

Registered agent: Rosa Berrospe, 10416 Chapala Pl. NE, Albuquerque.

Zia Access Healthcare of New Mexico PC.

Registered agent: Gregory Koury, M.D., 10938 Hwy. 180 West, Silver City.

MOF Holdings LLC.

Registered agent: Michael Bawden, 3204 La Sala Cuadra NE, Albuquerque.

WHY Institute LLC.

Registered agent: Gary Sanchez, 1109 Cardenas Dr. NE, Albuquerque.

Wallace Family Trust LLC.

Registered agent: Mary L. Wallace, 3000 Missouri Ave., Las Cruces.

Carpal Calm Innovations LLC.

Registered agent: Karthir Cliett, 18 Tres Vecinos, Gila.

Iairsox LLC.

Registered agent: Lance Martinez, 1290 La Fonda St., Bernalillo.

Anointed Property LLC.

Registered agent: Macleita A. Fobbs, 2105 Vista Oeste St. NW, Ste. E-1246, Albuquerque.

Future Endeavors One Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

JG Livestock LLC.

Registered agent: United States Corporation Agents Inc., 4801 Lang Ave. NE, Albuquerque.

Trader Regime LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

Rio Secco LLC.

Registered agent: Corporation Service Company, Mc-CSC1, Hobbs.

Ieconn LLC.

Registered agent: Jesse Torres, 10205 Ellen Ct. NE, Albuquerque.

Origin Starbuck LLC.

Registered agent: Law 4 Small Business PC, 320 Gold Ave. SW, Albuquerque.

AG Resource Servicing LLC. Registered agent:

CT Corporation System, 206 S. Coronado Ave., Española.

Arm Funding 2019-1 LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

High Order Operations LLC.

Registered agent: Law 4 Small Business PC, 320 Gold Ave. SW, Albuquerque.

Terry Transport LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Keisha Lima LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

BCS LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

BJY Enterprises LLC.

Registered agent: Jennifer D. Yoder, 105 North Orchard Ave., Farmington.

Reindeer Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

Metro Center South LLC.

Registered agent: James Baumbach, 4 General Sage, Santa Fe.

Trust Home Care Solutions LLC.

Registered agent: David Romero, 2214 Chessman Dr. NE, Rio Rancho.

Slip Naught LLC.

Registered agent: Jessica Gentry, 300 Tijeras Ave. NE, Albuquerque.

1026 Gold Ave. SW LLC.

Registered agent: David Finlayson, 7301 Jefferson St. NE, Ste. F, Albuquerque.

130 40th St. LLC.

Registered agent: David A. Finlayson, 7301 Jefferson St. NE, Albuquerque.

Studio 414 Limited Company.

Registered agent: Gwen-Marie Schwartz Lerch, 3019 Conchas St. NE, Albuquerque.

JE Painting LLC.

Registered agent: Jesse Torres, 10205 Ellen Ct. NE, Albuquerque.

Future Endeavors Three Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

POP Consulting LLC.

Registered agent: Julio Salazar, 7006 Edith NE,

Albuquerque.

Future Endeavors Four Inc.

Registered agent: David F. Metler, 2302 Headingly Ave. NW, Albuquerque.

Merrimack LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Arm Funding 2017-1 LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Arm Funding 2018-1 LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

AG Resource Insurance LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

American Latin Young Li LLC.

Registered agent: Better Life Solutions LLC, 5901 Wyoming NE, Albuquerque.

Inspired Dawn LLC.

Registered agent: Law 4 Small Business PC, 320 Gold Ave. SW, Albuquerque.

McGraw Hill LLC.

Registered agent: Cogency Global Inc., 1012 Marquez Pl., Ste. 106B, Santa Fe.

VBT Sub 1 LLC.

Registered agent: Cogency Global Inc., 1012 Marquez Pl., Ste. 106B, Santa Fe.

Four Corners Behavioral Health LLC.

Registered agent: United States Corporation Agents Inc., 4801 Lang Ave. NE, Albuquerque.

Jiang Coaching LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

Restore Masters Contracting LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

BM Kunst LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Mechanical Electrical Engineering Consultants PC.

Registered agent: URS Agents Inc., 1012 Marquez Pl., Santa Fe.

MB Services LLC.

Registered agent: United States Corporation Agents Inc., 4801 Lang Ave. NE, Albuquerque.

Grammer Logistics Inc.

Registered agent: Corporation Service Company, Mc-Csc1, Hobbs.

CILAJET LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

US Ecology Houston Inc.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Trident Central Holding LLC.

Registered agent: Law 4 Small Business PC, 320 Gold Ave. SW, Albuquerque.

Fairwinds LLC.

Registered agent: Cindy's New Mexico LLC, 120 Madeira Dr. NE, #219, Albuquerque.

Data Kup LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Q Enterprises LLC.

Registered agent: Registered Agents Inc.,

530-B Harkle Rd., Santa Fe.

Tents and Dreams Sleepovers LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

LGM JRG LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

Set Environmental Inc.

Registered agent: Corporation Service Company, Mc-CSC1, Hobbs.

Muqarraboon LLC.

Registered agent: Northwest Registered Agent, Inc., 530-B Harkle Rd., Santa Fe.

Zolamatic LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Poco Encantado LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Moralestates LLC.

Registered agent:

Christopher Morales, 1110 W. Yucca Ave., Artesia.

Laura Lockwood LLC.

Registered agent: Laura Lockwood, 2041 46th St., Los Alamos.

Mesa Payz Corp.

Registered agent: Jordan Olivas, 12700 San Rafael Ave. NE, Albuquerque.

Prosperitysource Advisors LLC.

Registered agent: Maria Stalter, 13 Las Caballeras Rd., Santa Fe.

St. Francis Farm and Fields LLC.

Registered agent: Daniel Dominguez, 612 Clark Circle SW, Albuquerque.

CC Rental LLC.

Registered agent: Claudette Chavez, 708 Hwy. 76, Chimayo.

Signature Assets LLC.

Registered agent: E. Moses Marquez, 2730 Manzano St. NE, Albuquerque.

Revolution Business Services LLC.

Registered agent: Paracorp Incorporated, 1012 Marquez Pl., Santa Fe.

RAO Radiologists Inc.

Registered agent: UCC Search Inc., 1012 Marquez

Pl., Santa Fe.

Bluestone Communications Inc.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Processing All LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Personaleyz LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Elevated Strength and Conditioning LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Idelco LLC.

Registered agent: Construction Seminars Inc., 4927 Prospect Ave. NE, Albuquerque.

EVRY Idea LLC.

Registered agent: Cindy's New Mexico LLC, 120 Madeira Dr. NE, #219, Albuquerque.

Media Quatre Cent Huit LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central

Park Square, Ste. #2, Los Alamos.

EcomIntl LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

MSALEH LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

Sustainable IT LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

WeFile LLC.

Registered agent: CT Corporation System, 206 S. Coronado Ave., Española.

Corporation Service Company.

Registered agent: The Prentice Hall Corporation System Inc., Mc-CSC1, Hobbs.

Flying Jewel Enterprises LLC.

Registered agent: Clayton E. Crowley, 300 Central Ave. SW, Ste. 3500, Albuquerque.

Life*Zazz LLC.

Registered agent: Katherine Elizabeth Turpin, 7 Crosby Canyon Rd., Datil.

Duke City Contracting LLC.

Registered agent: John Jones, 4601 Brenda St. NE, Albuquerque.

Tommy Trujillo LLC.

Registered agent: Tommy Trujillo, 1007 Camino Del Gusto, Santa Fe.

Synthesize + Innovate LLC.

Registered agent: Michelle Gonzalez, 8104 Corte Del Viento NW, Albuquerque.

Wallingford Capital LLC.

Registered agent: Dale Clark Wallingford, 509 Landing Ct. NE, Rio Rancho.

Green Oak Investments LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Jonah Michael LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Ruby Empire LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Ballistic Arms LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa

Fe.

Pixxie Entertainment LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Hogan Holding LLC.

Registered agent: Registered Agents Inc., 530-B Harkle Rd., Santa Fe.

Revolution Global Solutions LLC.

Registered agent: Paracorp Incorporated, 1012 Marquez Pl., Santa Fe.

TSACMOC LLC.

Registered agent: Law 4 Small Business PC, 320 Gold Ave. SW, Albuquerque.

Sonlake LLC.

Registered agent: Legalinc Corporate Services Inc., 150 Central Park Square, Ste. #2, Los Alamos.

Eclipse Editing & Educational Consulting LLC.

Registered agent: Dolores Headley, 4811 A Hardware Dr. NE, Albuquerque.

LA Equipment Brokers LLC.

Registered agent: Lillian Villalobos, 1225 N. Mesilla St., Las Cruces.

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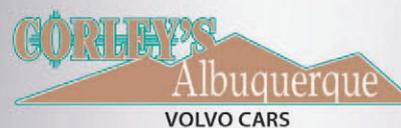
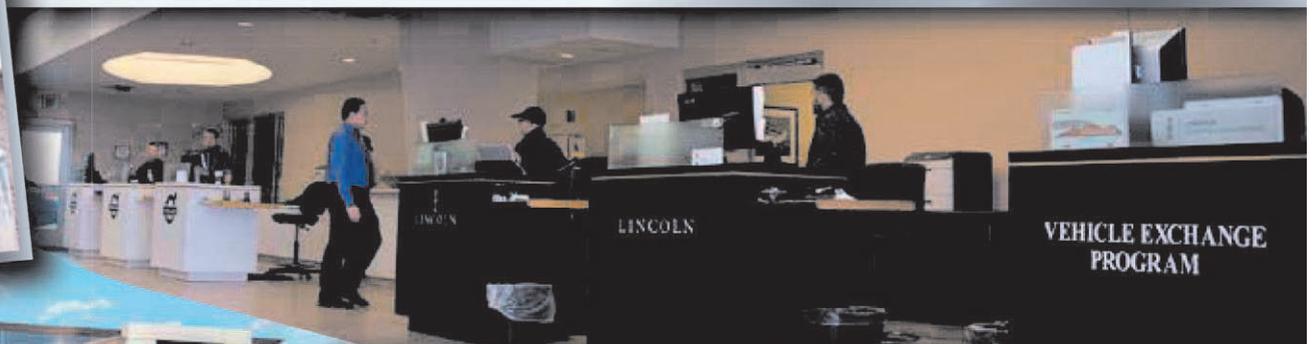
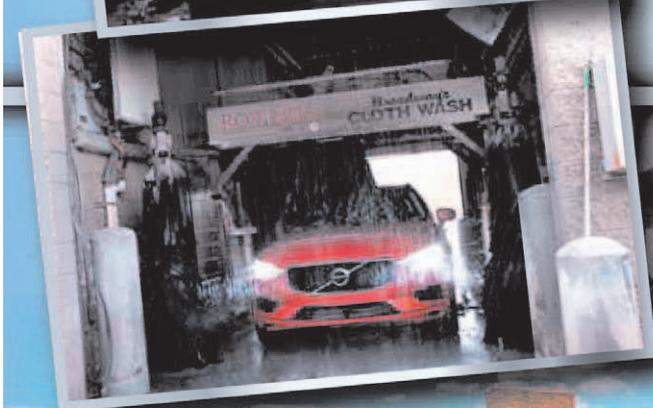
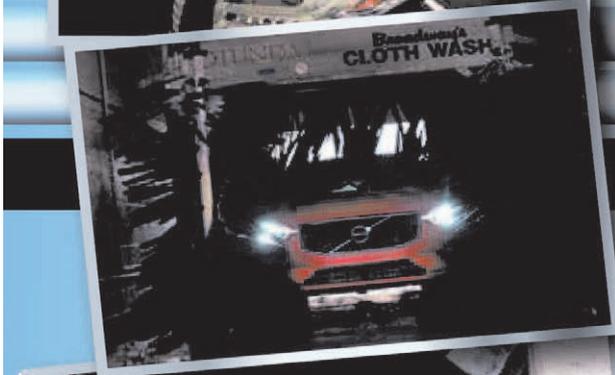
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